## **AMENDMENTS**

This listing of claims will replace all prior versions and listings of claims in the application:

1. (Currently Amended) A <u>computer implemented</u> method of organizing information around agreements, comprising;

formulating a request by a first party <u>using a first client computer system</u> for an agreement with a second party <u>using a second client computer system</u>, the request containing an agreement ID that uniquely identifies the request and any agreement formed therefrom;

sending the request over a computer network to the second party;

receiving correspondence <u>over the computer network</u> from the second party regarding the request or any agreement formed therefrom; and

saving the correspondence from the second party according to the unique agreement ID.

2. (Currently Amended) A <u>The computer implemented method of organizing information around agreements as recited in claim 1,</u>

wherein the <u>first client computer system of the</u> first party has an independent agreement database;

further including the step of storing the request in the agreement database in a record that includes or is linked to the agreement ID, after formulating the request; and

wherein the step of saving the correspondence from the second party includes storing the second party correspondence in the agreement database of the first party in a record that includes or is linked to the agreement ID.

3. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 1, wherein the correspondence from the second party includes information relating to a counter offer, a request for clarification, an acceptance or a rejection of the request or a notification that the correspondence from the second party will be delayed.

4. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 3, wherein the correspondence from the second party is encapsulated in an electronic mail message that contains the agreement ID.

5. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 3,

wherein the correspondence from the second party includes a main body of information and an attachment to the main body; and

wherein the attachment is according to the agreement ID.

- 6. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 1, wherein the correspondence from the second party includes information unrelated to the formation or modification of the agreement, yet still related to the agreement.
- 7. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 6, wherein the correspondence from the second party is taken from the group consisting of: a facsimile transmission, an electronic mail message, a letter sent by post, or an HTML document.
- 8. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 6,

wherein the correspondence from the second party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the agreement ID.

- 9. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 6, wherein the correspondence from the second party is encapsulated in an electronic mail message that contains the agreement ID.
- 10. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 1, further including the steps of:

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sending correspondence from the <u>first client computer system of the</u> first party to the <u>second client computer system of the</u> second party relating to the request or any agreement derived therefrom; and

saving the correspondence from the first party relating to the request according to the unique agreement ID given the request.

11. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 10,

wherein the <u>first client computer system of the</u> first party has an independent agreement database; and

wherein the step of saving the correspondence from the first party relating to the request includes storing the first party correspondence in the agreement database of the first party in a record that includes or is linked to the agreement ID.

- 12. ((Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 10, wherein the correspondence from the first party is responsive to correspondence from the second party and includes a counter offer, a request for clarification, an acceptance or a rejection of a counter offer from the second party or a notification that the correspondence from the first party will be delayed.
- 13. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 12, wherein the correspondence from the first party is encapsulated in an electronic mail message that contains the agreement ID.
- 14. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 12,

wherein the correspondence from the first party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the agreement ID.

15. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 10, wherein the correspondence from the first party includes information unrelated to the formation or modification of the agreement, yet still related to the agreement.

16. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 15, wherein the correspondence from the first party is taken from the group consisting of a facsimile transmission, an electronic mail message, a letter sent by post, or an HTML document.

17. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 15,

wherein the correspondence from the first party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the agreement ID.

- 18. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 15, wherein the correspondence from the first party is encapsulated in an electronic mail message that includes the agreement ID.
- 19. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 10,

wherein the <u>second client computer system of the</u> second party has an independent agreement database; and

further comprising the step of storing the request sent to the second party in the database of the second party in a record that includes or is linked to the agreement ID.

20. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 10,

wherein the <u>second client computer system of the</u> second party has an independent agreement database; and

further comprising the step of storing the correspondence sent from the first party to the second party in the database of the second party in a record that includes or is linked to the agreement ID.

21. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 1, further comprising the steps of:

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receiving correspondence by the first party from a third party <u>using a third client</u> <u>computer system</u> who is not a party to the agreement between the first and second party;

determining an agreement ID of the first party to which the third party correspondence is related; and

storing the correspondence according to the determined agreement ID.

- 22. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 21, wherein the correspondence from the third party is <u>take taken</u> from a group consisting of: a facsimile transmission, an electronic email message, a letter sent by post or an HTML document.
- 23. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 21,

wherein the correspondence from the third party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the determined agreement ID.

24. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 1,

wherein a server computer system is configured to manage an agreement database that is accessible by the <u>computer systems of the</u> first and second parties;

further comprising the step of storing the request in the server's agreement database in a record that includes or is linked to the agreement ID, after formulating the request; and

wherein the step of saving the correspondence from the second party includes storing the second party correspondence in the server's agreement database in a record that includes or is linked to the agreement ID.

25. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 24, wherein the correspondence from the second party includes information relating to a counter offer, a request for clarification, an acceptance or a rejection of the request or a notification that the correspondence from the second party will be delayed.

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26. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 25,

wherein the correspondence from the second party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the agreement ID.

- 27. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 24, wherein the correspondence from the second party includes information unrelated to the formation or modification of the agreement, yet still related to the agreement.
- 28. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 27, wherein the correspondence from the second party is taken from the group consisting of: a facsimile transmission, an electronic mail message, a letter sent by post or an HTML document.
- 29. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 27, wherein the correspondence from the second party includes a main body of information and an attachment to the main body; and wherein the attachment is saved according to the agreement ID.
- 30. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 24, further including the steps of:

sending correspondence from the <u>first client computer system of the</u> first party to the <u>second client computer system of the</u> second party relating to the request;

and

saving the correspondence from the first party relating to the request in the server's agreement database in a record that includes or is linked to the agreement ID.

31. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 30, wherein the correspondence from the first party is responsive to correspondence from the second party and includes a counter offer, a request for clarification, an acceptance or a rejection of a counter offer from the second party or a notification that the correspondence from the first party will be delayed.

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32. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 31, wherein the correspondence from the first party includes a main body of information and an attachment to the main body; and wherein the attachment is saved according to the agreement ID.

- 33. ((Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 30, wherein the correspondence from the first party includes information unrelated to the formation or modification of the agreement, yet still related to the agreement.
- 34. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 33, wherein the correspondence from the first party is taken from the group consisting of: a facsimile transmission, an electronic mail message, a letter sent by post, or an HTML document.
- 35. (Currently Amended) A <u>The computer implemented</u> method of organizing information around agreements as recited in claim 33,

wherein the correspondence from the first party includes a main body of information and an attachment to the main body; and

wherein the attachment is saved according to the agreement ID.

36. (Currently Amended) A <u>computer implemented</u> method of managing agreements to form a supply chain, comprising;

formulating and sending <u>over a computer network</u> a first request by a first party <u>using</u> a <u>first client computer system</u> and receiving a first acceptance <u>over the computer network</u> from a second party <u>using a second client computer system</u> to form a first agreement between the first party and the second party, the first agreement having a unique first agreement ID and specifying a first deliverable to be received by the first party;

formulating and sending <u>over the computer network</u> a second request by the second party <u>using the second client computer system</u> and receiving a second acceptance <u>over the computer network</u> from a third party <u>using a third client computer system</u> to form a second

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agreement between the third party and the second party, the second request including a field for identifying a downstream agreement; and

linking the second agreement to the first agreement by including the first agreement ID in the field identifying a downstream agreement to form a supply chain among the first, second and third parties.

37. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36, wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of a list of customers, each having a deliverable due from the second party; and obtaining the first agreement ID based on the deliverable specified.

38. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36,

wherein the step of formulating the second request includes specifying a second deliverable and a date and time for the second deliverable; and

wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of a list of customers, each having a deliverable due from the second party with a due date and time subsequent to the date and time of the second deliverable; and obtaining the first agreement ID based on the deliverable specified.

39. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36,

wherein the step of formulating the second request includes specifying a customer and a second deliverable; and

wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of the specified customer; and

obtaining the first agreement ID based on the deliverable specified.

40. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36, wherein the step of formulating the second

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request includes specifying a customer, a second deliverable and a date and time for the second deliverable; and wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of the specified customer with a due date and time subsequent to the second deliverable; and

obtaining the first agreement ID based on the deliverable specified.

41. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36, wherein the step of formulating the second request includes specifying a folder and a second deliverable; and

wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of a list of customers included in the specified folder; and

obtaining the first agreement ID based on the deliverable specified.

42. (Currently Amended) A <u>The computer implemented</u> method of managing agreements to form a supply chain as recited in claim 36,

wherein the step of formulating the second request includes specifying a folder, a second deliverable and a date and time for the second deliverable; and

wherein the step of linking includes:

specifying the first deliverable in the second request based on the deliverables of a list of customers included in the specified folder with a due date and time subsequent to the second deliverable; and

obtaining the first agreement ID based on the deliverable specified.